

ABC picks Globe in Poland

MOSCOW-BASED AirBridgeCargo Airlines (ABC) has named Globe Air Cargo as its exclusive general sales agent in Poland.

The contract, which became effective at the start of this year, sees Globe helping to fill the capacity of ABC's 12 weekly B747 freighters flying to the Russian capital out of its European hub at Germany's Frankfurt-Main airport.

Heiner Sass, managing director of the Warsaw-based GSA, which is part of the European Cargo Services (ECS) grouping, noted: "AirBridgeCargo is rapidly expanding its B747F fleet and network. In addition to its operations to prime destinations in Asia, its Moscow hub offers excellent on-forwarding opportunities to other points in Russia. We see strong potential for the airline in the Polish market."

An ABC spokesman observed: "Poland is an important market for AirBridgeCargo and we are confident that by working with Globe Air Cargo and taking advantage of its already strong relationships with the Polish freight forwarding community, we can quickly establish a foothold in the market."

■ *GSA snapshot, page 6*



Sass sees "strong potential" in the Polish market